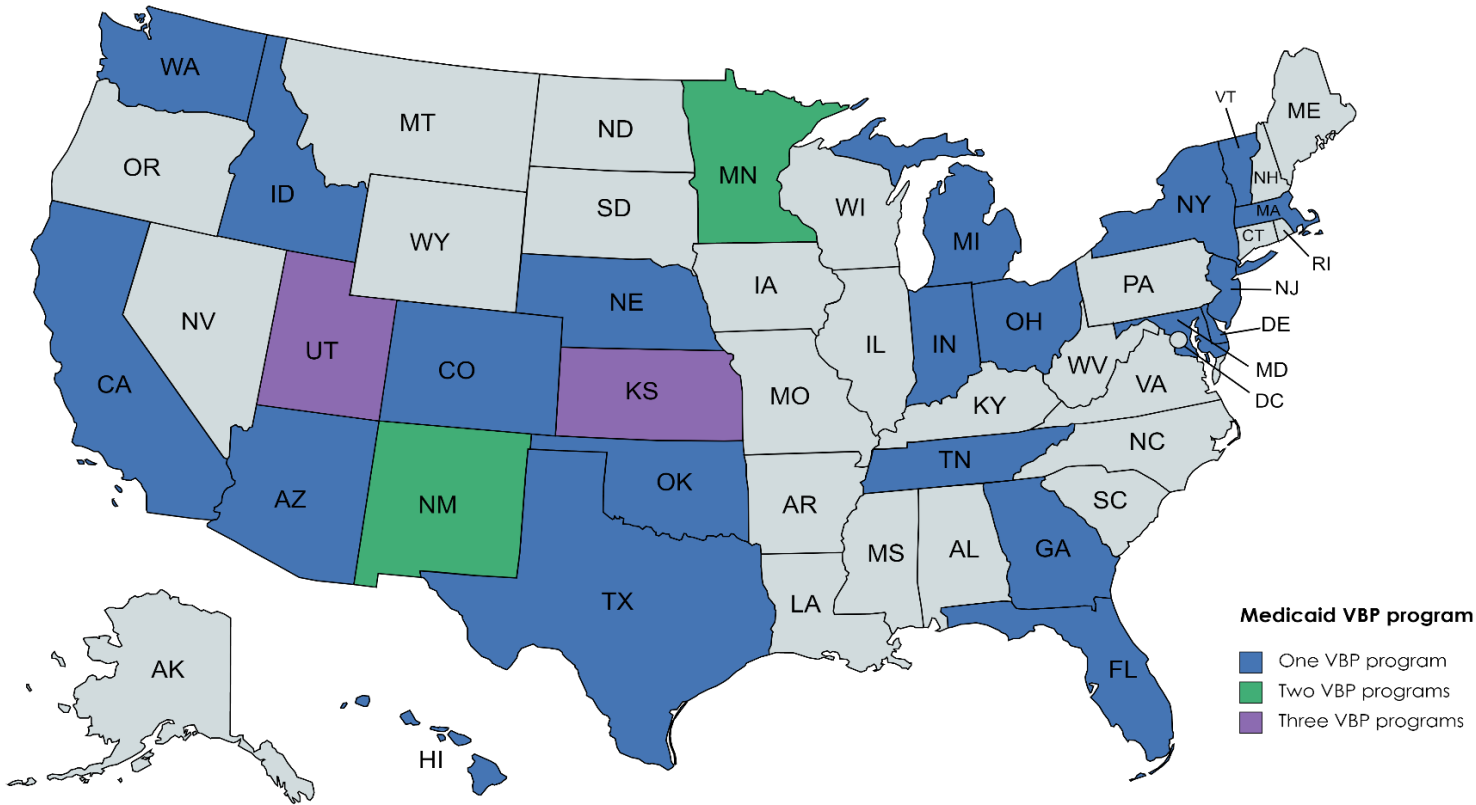


Medicaid VBP: Background and Program Features

Mark Parkinson, President & CEO



State Medicaid VBP programs



VBP Program Features

- Funding source for incentive pool
- Measures
- Assessing performance on measures
- Linking performance with payment

Questions to help create a VBP program

- How big is the incentive pool?
- Who should participate?
- How many measures?
- Which measures?
- Should any measures count more than others?
- Should there be any bonus measures?
- How do you want to assign points for each measure?
- How do you add the points together?
- How many payment tiers should there be?
- What should the cut points be for each tier?
- How much should the payment differ between tiers?



Funding VBP program

Incentive Pool Best Practices

- Creating new pool of additional funds vs using a withhold
- Stability of funding over time
- Results in sufficiently large enough payment to support a change in practice to achieve higher quality



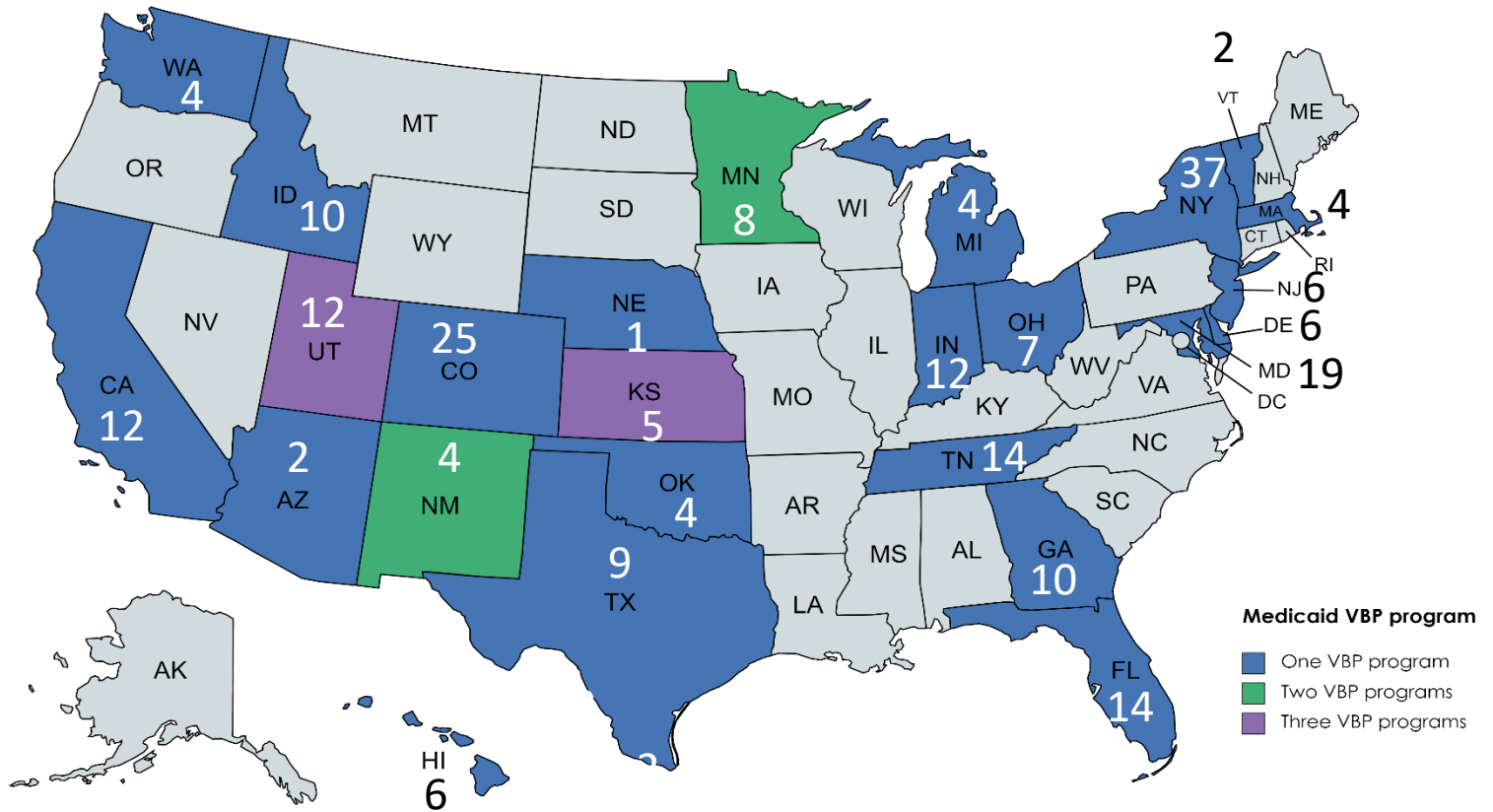
Selecting Quality Measures

Measures Used in State Medicaid VBP

Measures used most frequently in 24 state with Medicaid VBP

○Pressure ulcer	16
○UTI	12
○Antipsychotic use	11
○Staffing	9
○Hospitalization	8
○Satisfaction	8

Measures used by State Medicaid VBP programs



Median is 4-6 measures



Assessing Performance

Best Practices Assessing Performance

- Predictability and transparency
- Assign points for achievement on each measure
 - Use clinical or existing benchmarks (e.g., CMS five star)
- Use 3-4 tiers to assign points that can also factor in improvement
 - Two tiers discourage improvement
 - Too many tiers (e.g., 5 or more) result in point changes due to random variation rather than changes in quality



Linking Performance to Payment

Overview Options & Best Practices

- Link Payment to aggregate performance
 - (better than linked to individual metrics)
- Aggregate performance divided into tiers with each tier associated with a VBP payment amount
- Determine size of payment for each tier of achievement
 - Payment linked to Medicaid days
- Provide option for
 - Bonus points
 - Providers caring for special populations



Tier Payment Formula

Payment Calculation =

NF's Tier
Adjustment
Factor

X

Total Medicaid
Days per NF

X

Medicaid
per day \$
Incentive

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